



Board Meeting

Meeting Date: December 11, 2025 **Location of Meeting:** Zoom

Officers Present: Sherry Crosby, Jerrod Wingate, Ben Wimberly, Katrina Williams, Megan Montet, Rosalyn Watson, Jay Isch

Absent: Cammy Gaspar

Meeting called to the order: 6:33PM

MINUTES

1. Reading & Approval of Minute(s)

- 1.1. **11/19/2025 Board Meeting**
Deferred to next Board meeting

2. President's Report

- 2.1. **President Crosby** opened the meeting by emphasizing that we needed to wrap up all things holidays, Jerrod will go to the Christmas event at LSD as Santa to mingle with the kids and their parents. Katrina suggested getting the clear plastic christmas ornaments with LAD's logo sticker on it, and put the treats inside. Sherry mentions that there will be 18 Elementary Kids and approximately 30 staff. Christmas Toy Drive has some donations, and we need to push for a few more until the Deadline on December 15th. Lastly, Sherry asks for an update with the Xmas Card contest and Rosalyn shares with the Board the TOP 3 designs, the winner who is a 11th grade student from New Orleans. Jay will get the Visa Cards for the top 3 and explore printing on Postcards for cheaper distribution cost.

3. Vice President's Report

- 3.1. **Vice President Wingate** - No Report

4. Secretary's Report

4.1. **Secretary Gaspar**- no new members since 11/19/2025

5. Treasurer's Report

As of today [12/10/2025]

Operating fund: \$35,202.93

Savings Account: \$16,516.97 (amount cashed out to close savings account)

Youth Fund: \$5,615.11

H.J. Soland Jr. Scholarship Fund: \$2,023.61

Apparel Fund: \$1,082.02

Book Drive: \$1,706.38

Toy Drive: \$2,204.69

Emergency Disaster Fund: \$2,471.93

Professional Development Fund: \$1,403.02

Interest Gains: \$10.21 (gain of \$0.14 from prior month)

Investments: \$245,999.34

TOTAL: \$297,719.24 (-\$36,927.67 since 11/19/2025)

5.1. A/R

The A/R Summary as of 12-09-25 shows total receivables of \$14,482.20 after adjustments. Current balances are strong at \$16,735.00. Offsetting this are credits and negative balances totaling -\$2,252.80, primarily from Iberia Parish School Board, Deaf Action Center–Shreveport, and several smaller accounts. Overall, AR remains concentrated in reliable clients, with a manageable level of outstanding credits.

5.2. Profit/Loss

LAD reported total income of \$6,532.43 for month of November, expenses totaled \$17,541.86, and small other income \$67.94. The organization closed the month with a net loss of -\$10,941.49. Overall, strong program revenues were outweighed by investment losses and operating expenses.

5.3. FY Performance to date

From FY26 to date (July 2025 through November 2025), LAD recorded total income of \$146,935.30, largely from interpreting services and consulting. Expenses over the five months totaled \$178,136.70, driven by program functions to date of \$90,019.81 and management costs to date of \$82,139.54. The

organization closed the period with a net loss of -\$80,784.65, it shows strong program revenues but with heavy expenses and volatility of investment.

5.4. Balance sheet

As of 11/30/25, LAD reported total assets of \$472,251.91, total liabilities reported in tune of \$13,278.93, and equity stands at \$458,972.98. The organization remains asset-strong while liabilities are minimal.

5.5. Investment

For November 2025, the investment closed at \$245,999.34, down from \$262,403.10 in prior month of October, reflecting a market loss of -\$16,403.76. Advisory fees totaled \$401.19. It is noted that the month of November experienced notable volatility in November, resulting in a net decline in value.

5.6. Things to note

LAD has closed its Regions savings account and is opening an EFT account to pursue better investment options. It should be fully active in the coming days, with regular reporting on restricted allocations and gains.

6. Member at Large's Report

- 6.1. Member-At-Large Williams** - No Report
- 6.2. Member-At-Large Montet** - Announced her intent to resign as she is relocating out of state. This will be her final Board meeting
(We will all miss her!)
- 6.3. Member-At-Large Watson** - See President's Report

7. Executive's Report

9.1. Executive Director Isch reports that business is steady with this month being slow due to holidays. However, he has picked up a potential long term collaboration project with Baton Rouge Police Department and is currently working on a draft agreement for continuing professional development. Despite losing the opportunity with the SSP program based on a minor technicality, Jay is optimistic about the three remaining proposals he has sent out. Additionally, Jay reports that he will be attending the Deaf Action Center's Vegas Night Fundraiser in Shreveport, representing LAD. Lastly, Jay thanks the Board for their support throughout the year especially through his bout with the parathyroidectomy.

8. Committee's Reports *(President skipped Committee Reports with unanimous Board consent)*

10.1 Auditing: External auditor based on the advice to have an audit every year it will be extremely costly. We already have bookkeeper and CPA overseeing our finances. **(10/18/2025)**

10.2 Governance: waiting for access to website, to upload the current Bylaws **(10/18/2025)**

10.3 Finance: See Treasurer's report **(12/11/2025)**

10.4 Senior Citizen: This event was a success. Looking forward to doing it again on August 21, 2026 see you there next year! **(10/18/2025)**

10.5 Youth: No update **(10/18/2025)**

10.6 Investments: See Treasurer's report **(12/11/2025)**

10.7 Community Spotlight: No Report **(12/11/2025)**

10.8 2027 Biennial Conference: Looking for people to join the committee to help us host the conference. July 29-31, 2027 **(10/18/2025)**

10.9 Annual Christmas Toy Drive: See President's Report. (12/11/2025)

10.10 Holiday Cards: See President's Report. (12/11/2025)

10.11 Annual Book Drive: this has been postponed to the summer before school starts (10/18/2025)

9. Unfinished Business

9.1. NONE

10. New Business

10.1. Executive Director's Performance Bonus

Jerrod Wingate (Megan Montet) moves to go into Executive Session.

The motion is carried.

Sherry Crosby (Katrina Williams) moves end Executive Session.

The motion is carried.

The Board has approved an amendment to E.D.'s employment contract with a fixed salary through the 2028 year, and the performance bonus for the 2025 year.

The meeting is adjourned at 7:24PM.

The next board meeting will be on January 7th at 6:30 pm.

Respectfully submitted,

Jay Isch

Secretary Pro Tempore